



Lumber & Building Material Reference Manual

The pocket size reference manual was developed for all lumber and building material employees outlining selling skills, including image and greetings, handling customer complaints, and phone courtesy. Comprehension tests are also available. LACN will grade all tests and send certifications based on passing grades.

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- Board Footage/Price Conversions
- Carpet/Vinyl Chart
- Cement
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- Glossary of Terms
- Guttering
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- Vinyl Siding
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- Veneer Grades

Order Form

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