

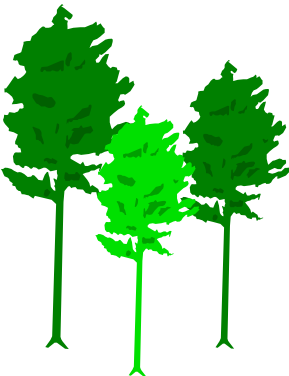
May 2, 2019

**Embassy
Suites,
BREA**

900 East Birch
Street, Brea, CA
92821
(714) 990-6000

**6:15 p.m.
Reception**

**7:00 p.m.
Dinner &
Program**



2nd Growth

**WCLBMA 2nd Growth Meeting
May 2, 2019 – Brea, CA**

**The 5 Biggest Mistakes all Salespeople Make
and how to Avoid Them**

Salespeople make these common mistakes every day, and lose valuable time, effort, and DEALS. You've probably attended many sales training seminars, but you've never looked at sales this way!

- Maximize your Selling Time...with the right people
- Winning Business despite the New Economy
- When to Shut up and Listen
- The Critical Missing Step in your Sales Process

For 30 years, Patrick McClure has been training salespeople and managers to become amazingly proficient and results-oriented. He has the knack for reducing the most complex processes to their basic simplicity. As a trainer, speaker, consultant and author, he has dedicated his practice to helping others achieve Peak Performance.

Register today by faxing this form to the WCLBMA office at (916) 235-7496, or email to: jeanh@lumberassociation.org Questions? Call us today at (916) 235-7490.

\$150 Dinner Sponsor

Your company name will be posted at dinner and acknowledged during the program.

We look forward to seeing you Thursday, May 2nd!

Embassy Suites Hotel – BREA, CA

Cost: WCLBMA Members, \$125 per person Non-Members, \$250 per person
WCLBMA Members Registering On-Site, \$140 per person

Company: _____ Name: _____

Name: _____ Name: _____

Address/City/State/Zip: _____

Phone: _____ Email: _____

Please Charge:

Card type: MasterCard Visa American Express Discover

Card number: _____ CCV#: _____

Name on card: _____ Expiration Date: _____

If company card - Company Name: _____

Cardholders Signature: _____

Please make checks payable to WCLBMA: 177 Parkshore Drive, Folsom, CA 95630
phone (916) 235-7490 • fax (916) 235-7496

Cancellation policy: NO REFUNDS will be issued after April 26, 2019. If you register and are unable to attend, you will be responsible for payment.