WCLBMA Southern California Golf Tournament – April 9!

Join your friends and meet new people at this year’s Southern California WCLBMA golf tournament, set for the always great Black Gold Golf Club in Yorba Linda, on Thursday, April 9, 2020.

The registration fee for the day includes greens fees, cart, lunch, beverages and prizes. The format is a shotgun start at 8:00 AM with the lunch and awards following about 1:00 PM. There are many hotel and dining options nearby for those arriving the evening prior to the event.

Sponsorship, marketing and promotions opportunities are available with one of the most popular being a “Gold Sponsor” which includes a table and chairs at a tee box, plus your company name on two holes. Your company representatives will be able to meet and greet the golfers as they come by, and you are able to hand out promotional materials and merchandise. Other levels of sponsorship and promotion are also available. Your company name is also on signage at the course, noted in all WCLBMA communications and in materials at the day of the event.

On June 4, 2020, the WCLBMA golf will move north to Rancho Solano Golf Course in Fairfield for the annual Associates/Dealers Annual Golf Tournament. Rancho Solano has also been a long-time location for the annual golf event and on one of the region’s top-rated golf courses.

All golf events are open to all WCLBMA members and guests. Don’t have a foursome? You can be matched with others of your abilities.

Registration information is available in WCLBMA publications, on-line at www.lumberassociation.org and directly from WCLBMA. Contact jean Henning for additional information at 800/266-4344 or jeanh@lumberassociation.org
WCLBMA adds credit card processing and payments management component for members

The West Coast Lumber & Building Material Association is pleased to announce our endorsement of CardConnect, a Fiserv company serving the US and Canada. LBM operations are managed by Sales Director, Chris Carpenter. Carpenter brings more than 6 years of service in this profession and is available to meet with WCLBMA members.

Information on this new program is available from the WCLBMA and is in all association communications and on the WCLBMA website at www.lumberassociation.org.

“This newest program for WCLBMA members is one we have wanted to add for several years since our prior credit card endorsement program left this market, “said WCLBMA Executive Director Ken Dunham. “We are very pleased to have this opportunity to partner with CardConnect to bring an even more enhanced program to members.”

“Placing an importance on payments security is imperative business, “said Sales Manager Chris Carpenter. “CardConnect only p2pe verified gateway & processor recognized by the are now able to fully remove WCLBMA members from payments breach by choosing CardConnect as their partner.”

“We are very aware of the particular needs of the lumber materials industry and have already helped several members improve workflow and cashflow,” Carpenter added.

CardConnect’s omni-channel platform specializes in securing payment environments, auto populating Level II & III data on all transactions, and streamlining reporting across multiple platforms and locations. CardConnect can integrate into your existing environment and help you prepare for the ever-changing world of payments. Carpenter is now available to complete a free account analysis for all members.

SEE CONTACT INFORMATION FOR CARDCONNECT ON THE OPENING PAGE OF THIS MONTH’S LUMBER LOG.

SAVE THE DATE FOR THE WCLBMA ANNUAL CONVENTION

October 14-15, 2020
NEW FORMAT THIS YEAR!
JW Marriott Desert Hot Springs Resort & Spa, Palm Desert CA
Golf – Educational Programs – Networking – Displayers
Watch for materials soon!
WCLBMA Second Growth Meeting
2020 - An Economic Forecast
*Is the U.S. Economy Headed for a Recession in the Second Half of This Year?*

The March 5 WCLBMA Second Growth meeting at Knott’s Berry Farm, Buena Park, will feature Guest speaker Dr. Raymond Sfeir, Director of the A. Gary Anderson Center for Economic Research and Professor of Economics at Chapman University. He served for eighteen years as Associate Provost and as Vice Chancellor. Dr. Sfeir teaches microeconomics, statistics, and forecasting. His research interests include operations research, capital asset pricing models, and applied economics and he also produces the California, Orange County, and Inland Empire forecasts.

In his presentation he will discuss the performance of the California and Orange County economies:

- Factors that are propelling the economy forward, and factors that are hindering growth.
- Will the U.S. housing market recover in 2020?
- Is California building enough housing units?
- California's net population outflow and population growth.
- Will employment growth continue to decline in Orange County?
- Will the Orange County housing market perform better in 2020?
- Forecast of housing prices.

Registration, sponsorship and more information is in all WCLBMA publications and on the website. For additional information, contact Jean Henning at jeanh@lumberassociation.org or call 916-235-7430.

**Department of Commerce ruling could cut softwood lumber duties by August**

*Information provided by the National Lumber & Building Materials Dealers Association*

The U.S. Department of Commerce, on February 3, following an administrative review, issued a preliminary ruling that proposes to cut combined anti-dumping and countervailing duties on all Canadian softwood lumber from an average of 20% to 8% later this year. A final determination is expected by the Department in August.

According to the ruling, not all proposed duty reductions will be applied equally as Western Canadian lumber producers stand to see larger cuts than Eastern Canadian producers. This decision by the Department of Commerce follows a ruling by a NAFTA panel last September that determined the United States did not follow its own laws when it calculated duties on Canadian softwood lumber in 2017.

NLBMDA continues to work with Congress and the Trump Administration on a resolution to the softwood lumber dispute and will provide updates to members as they become available.
Protecting Your American Dream

Face to face, eye to eye, delivering innovative risk management solutions for your industry.

Proudly Celebrating Our Partnership

Scan to learn more about what we can offer members.
How the SECURE Act could change your retirement planning

By now, you may have heard about the new SECURE (Setting Every Community Up for Retirement Enhancement) Act. Passed at the end of 2019, this legislation contains a number of provisions intended to help strengthen your retirement security. Here are some of the changes that may impact your situation, either now or in the future.

- In 2020, the age at which required minimum distributions (RMDs) from retirement accounts must be taken has been increased from 70½ to 72. The failure to comply with the required minimum distribution requirements could result in a 50 percent penalty.
- The maximum age for contributions to a traditional IRA (previously 70½) has been repealed. As a general rule, individuals may continue to contribute to traditional IRAs as long as they are still working and have earned income.
- “Stretch IRAs,” which allowed the beneficiary of an inherited account to take distributions over their life expectancy (and spread tax liability over time) have largely been eliminated. New rules govern the timeline under which beneficiaries must withdraw the balance of an inherited IRA or 401(k) plan — in most cases, 10 years. However, certain exceptions may apply to your unique circumstances.
- Small-business owners with up to 100 employees may be eligible for a tax credit for starting a retirement plan, such as a SEP or SIMPLE plan. Additional credits may be available if the plan includes automatic enrollment.
- Other changes in the law may allow parents to take penalty-free withdrawals of up to $5,000 (per parent) from a defined contribution plan, such as a 401(k) or IRA, upon the birth or adoption of a child.

If you want to learn more about the SECURE Act and how it may apply to you or your business’s situation, contact your accountant or attorney for additional information.

HAVE A STORY ON YOUR BUSINESS, YOUR PEOPLE, OR YOUR COMMUNITY ACTIVITIES?
Call Ken Dunham at 800/266-4344 or email him at kend@lumberassociation.org
Linde Series 387, 388, RX60, 394, 396 and 1401
are perfect for all lumber applications.
- Lifetime brake warranty
- Load capacities up to 40,000 lbs
- Reduced fuel consumption
- Extended service intervals
- Lumber carriages for maximum productivity
- Full time hydrostatic drive delivers tremendous pushing and pulling torque
- Precise directional movement
- Eliminate transmission failures and overheating
- Spacious operator cabin and fingertip hydraulic controls

NEW Hyundai 9 Series Forklifts
- Operator Comfortable Driving
- Increased Productivity
- Easy Maintenance

CONTACT: GEOFF GARNER
Account Manager
Phone: 562/762-8016
Email: ggarn@selectequipment.com

SELECT EQUIPMENT IS AN ACTIVE MEMBER OF THE
WEST COAST LUMBER & BUILDING MATERIAL ASSOCIATION
Building Industry Partners LLC, a building industry-focused private equity investment firm, has sold its LBM dealer platform company Homewood Holdings to American Construction Source, a national building materials distribution platform backed by private equity firms Angeles Equity Partners, LLC and Clearlake Capital Group, L.P., together with its affiliates.

Homewood Holdings was founded in early 2016 by BIP and building industry veteran Jim Stockman with a vision to build a best-in-class Western U.S. lumber and building material pro dealer organization. Homewood’s inaugural investment was Homewood Building Supply, a pro dealer in greater Sacramento, CA. The Homewood Holdings family today consists of five operating companies with eight total facilities in California, Washington, and Arizona.

Matt Ogden, Founder & Managing Partner of BIP, said, “BIP has long focused on supporting the building industry’s most talented business leaders in becoming owner-operators and realizing their entrepreneurial visions. We knew Jim for over a decade before we partnered at Homewood, so it’s particularly rewarding for BIP to realize this success together in Jim’s entrepreneurial debut. Over the past four years, Jim assembled an outstanding management team across three major Western markets.

Jim Stockman, CEO of Homewood Holdings, said “We’re very proud of the business we’ve built at Homewood and the seven acquisitions we’ve brought into the Homewood family since 2016. I think we’ve realized our vision of building a pro dealer organization across multiple markets that cares deeply about serving its customers, while also being a place where employees love to work.”

SAVE THE DATE
FOR THE WCLBMA ANNUAL CONVENTION
October 14-15, 2020
NEW FORMAT THIS YEAR!
JW Marriott Desert Hot Springs Resort & Spa
Palm Desert CA
Golf – Educational Programs – Networking – Displayers
Watch for materials soon!
Single-packaging legislation opposed by business and industry coalition

WCLBMA has joined a growing number of association and businesses opposing California Assembly Bill 1080, sponsored by Assembly member Lorena Gonzalez (D-San Diego). The coalition is urging modifications and amendments to the legislation if it moves ahead. The bill would mandate that all single-use packaging and priority single-use products be 100% recyclable or compostable by 2030.

“While some of the bill applies to the food and beverage industry, it affects much more,” said Ken Dunham, WCLBMA Executive Director and association lobbyist. The bill is much broader than food and beverage. “It actually encompasses all single use packaging for virtually all businesses which includes the lumber and hardware industry with packaging for nails, screws, and other products. It also includes all single use packaging used for distribution of all lumber and building materials which includes strapping and wrapping materials."

Various amendments from the business and industry coalition were proposed to the bill sponsor in December, which included:

- Combine source reduction with recycling and composting to count towards the required rates/dates.
- Eliminate the stand-alone source reduction requirement to the “maximum-extent feasible.”
- Define the terms Source Reduction, Recyclable, and Compostable consistent with existing law, rather than allow Cal Recycle to define these terms in regulations.
- Eliminate the implementation plan and require Cal Recycle to adopt regulations one year earlier to provide the regulated community enough time to redesign, source reduce and make necessary investments.
- Include a statewide standardization clause to create a uniform recycling system for the whole state that includes the collection of all recyclable and compostable materials compliant under this proposed law. Companies can design for and invest in recycling and composting infrastructure for a statewide program much more efficiently and effectively, as opposed to a system which varies by each local jurisdiction.
- Provide streamlined CEQA mitigation for new and upgrades to existing recycling and composting infrastructure projects critical for achieving the recycling and composting mandates in the bill.
- Exempt over-the-counter medicines to achieve parity with the prescription medicine exemption.

The bill is currently held in the state senate in an inactive status.

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October 14-15, 2020 — NEW FORMAT THIS YEAR!
JW Marriott Desert Hot Springs Resort & Spa, Palm Desert CA
Golf – Educational Programs – Networking – Displayers
Trillion Trees Act introduced in congress

Federal legislation that would plant 1 trillion trees globally by 2050 and incentivize the use of wood products as carbon sequestration devices has been introduced in the US House by U.S. Rep. Bruce Westerman (R-Ark).

U.S. Reps. Kevin McCarthy (R-Calif.), Rob Wittman (R-Va.), Dan Crenshaw (R-Texas), Andy Barr (R-Ky.), Pete Stauber (R-Minn.), Tim Burchett (R-Tenn.), Steve Stivers (R-Ohio), Don Bacon (R-Neb.) and David Joyce (R-Ohio) all joined the bill as original cosponsors.

“Trees are the ultimate carbon sequestration device,” Westerman said. “Every day, countless billions of plant cells are pulling carbon from the atmosphere and permanently storing it in wood. That’s why this legislation is so important. We’re taking proven science and turning it into practical solutions. Not only are we setting an ambitious goal of planting 1 trillion new trees by 2050, but we’re also reinvesting resources into managing forests and using wood products.

The Trillion Trees Act is based on a July 2019 Swiss report featured by the American Academy for the Advancement of Science that concluded planting 1 trillion trees across the world could sequester 205 gigatonnes of carbon. That’s roughly the equivalent of two-thirds of all manmade carbon since the Industrial Revolution.

The bill has three parts:

- **Plant more trees** in urban areas and on marginal agriculture land domestically while offering technical support and assistance for other countries to maximize forest growth internationally and reverse deforestation.
- **Grow more wood** in existing forests and make them more resilient to insects, diseases and catastrophic wildfires.
- **Store more carbon** by incentivizing innovative building practices with a sustainable building tax credit.

2020 WCLBMA BOARD OF DIRECTORS

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Mark Boone, Champion Lumber Co.

**First Vice President**
Frank Addiego, All Bay Mill & Lumber Co.

**Second Vice President**
Matt Endriss, Central Valley

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**WCLBMA Executive Director**
Ken Dunham

**REACH THIS IMPORTANT INDUSTRY WITH ONE OF THE HIGHLY READ PUBLICATIONS**

**ADVERTISE YOUR PRODUCTS & SERVICES IN THE LUMBER LOG.**

Contact Ken Dunham at 800/266-4344 or kend@lumberassociation.org
WCLBMA 2nd Growth Meeting
March 5, 2020 – Buena Park, CA

2020 – An Economic Forecast – Is the U.S. Economy Headed for a Recession in the Second Half of This Year?

As we begin another year, it is once again time to look ahead to the market forces shaping our economy in this fine state of California. As far as the economy goes, we are living in some interesting times.

We will discuss the performance of the California and Orange County economies:

- Factors that are propelling the economy forward, and factors that are hindering growth.
- Will the U.S. housing market recover in 2020?
- Is California building enough housing units?
- California’s net population outflow and population growth.
- Will employment growth continue to decline in Orange County?
- Will the Orange County housing market perform better in 2020?
- Forecast of some housing prices.

Join us on Thursday, March 5th to learn from Dr. Raymond Sfeir, Director of the A. Gary Anderson Center for Economic Research and Professor of Economics at Chapman University. Dr. Sfeir teaches microeconomics, statistics and forecasting, and produces the California, Orange County and Inland Empire forecasts. Additionally, Dr. Sfeir conducts the quarterly survey of purchasing managers in California.

☐ $175 Dinner Sponsor
Your company name will be posted at dinner and acknowledged during the program.

Register today by faxing this form to the WCLBMA office at (916) 235-7496, or email to: jeanh@lumberassociation.org Questions? Call us today at (916) 235-7490. We look forward to seeing you Thursday, March 5th!

Knott’s Berry Farm Resort Hotel - BUENA PARK, CA

Cost:  WCLBMA Members, $145 per person  Non Members, $300 per person
       WCLBMA Members Registering On-Site, $165 per person

Company: ____________________________________________________________
Name: ________________________________________________________________

Address/City/State/Zip: ________________________________________________

Phone: ___________________________ Email: _____________________________
Charge: ☐ MasterCard ☐ Visa ☐ American Express ☐ Discover ☐ Please Invoice
Card number: ___________________________ CVV#: ________________________
Name on card: ___________________________ Expiration Date: _____________
Credit Card Billing Address: ____________________________________________
Zip Code: ____________________________

Cardholders Signature: ________________________________________________
Please make checks payable to WCLBMA: 177 Parkshore Drive, Folsom, CA 95630
Phone (916) 235-7490 • Fax (916) 235-7496

Cancellation policy: NO REFUNDS will be issued after February 28, 2020. If you register and are unable to attend, you will be responsible for payment.
Golf Tournament Registration
Thursday, April 9, 2020, Black Gold Golf Club, Yorba Linda, CA

$245 REGISTRATION FEE INCLUDES:
Green fees, cart, lunch, and lots of prizes.
Please note, a portion of this year’s net proceeds will be donated to the Make a Wish Foundation.

SCRAMBLE FORMAT
8:00 a.m. Shotgun Start
1:00 p.m. Lunch and Awards Presentation

Black Gold Golf Club
One Black Gold Drive, Yorba Linda, CA 92886
(714) 961-0060
www.blackgolddgolf.com

Golfer #1 Name: ________________________ Company: ________________________
Golfer #2 Name: ________________________ Company: ________________________
Golfer #3 Name: ________________________ Company: ________________________
Golfer #4 Name: ________________________ Company: ________________________

Please pair me/us up with:

Lunch ONLY - $75 Name: ________________________ Company: ________________________

Please Invoice:
Contact: ________________________ Company: ________________________
Address: ________________________ City/State/Zip: ________________________
Phone: ________________________ Email: ________________________

Please mail your golf registration fees to:
WCLBMA • 177 Parkshore Drive • Folsom, CA • 95630
Phone (916) 235-7490 • Fax (916) 235-7496 • jeanh@lumberassociation.org

Please Charge:
☐ MasterCard ☐ Visa ☐ Discover ☐ American Express

Card Number: ________________________ CVV#: ________________________ Expiration Date: ________________________

Name on Card: ________________________ Signature: ________________________
If Company Card, Co. Name: ________________________ Date: ________________________ Amount to Charge: ________________________

WCLBMA Cancellation Policy: NO REFUNDS will be issued after April 1, 2020. If you register, and are unable to attend, you will be responsible for payment.
Golf Tournament Sponsorship Opportunities
Thursday, April 9, 2020, Black Gold Golf Club, Yorba Linda, CA

- **Gold Sponsor $550**
  Includes one 2x6 table and two chairs at tee box plus sponsoring two holes. Your company representatives will be able to meet and greet golfers on the course for the entire day, plus provide your company’s promotional materials and merchandise to golfers throughout the day. Your company name will also be listed on signage at the course, on WCLBMA’s electronic communications, and on WCLBMA golf materials. Please note this sponsorship is limited and lunch for two is included.

- **Sponsor two holes for $350**
- **Sponsor one hole for $175**
- **Sponsor prizes for $150**

Black Gold Golf Club
One Black Gold Drive, Yorba Linda, CA 92886
(714) 961-0060
[www.blackgolfgolf.com](http://www.blackgolfgolf.com)
8:00 a.m. Shotgun Start
1:00 p.m. Lunch and Awards Presentation

Please note, a portion of this year’s net proceeds will be donated to the Make a Wish Foundation.

**Please Invoice:**

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**Please mail your sponsorship payment:**
WCLBMA • 177 Parkshore Drive • Folsom, CA • 95630
Phone (916) 235-7490 • Fax (916) 235-7496 • jeanh@lumberassociation.org

Non WCLBMA member companies will be required to pay an additional $500.00.

**Please Charge:**
- [x] Master Card  - [ ] Visa  - [ ] Discover  - [ ] American Express

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WCLBMA Cancellation Policy: NO REFUNDS will be issued after April 1, 2020. If you register to sponsor a hole, and are unable to attend, you will be responsible for payment.